



### **Happy New Year From Your Friends At ACC Global Financial!**

2018 marks a special year for ACC Global Financial. Not only is this the mutual fund dealership's third year of operation, it's the third year in a row ACC's team of diverse, highly experienced financial advisors have been able to preserve and grow capital for the company's hundreds of clients.

It has been a long road getting here, ACC's founder and CEO Andrew Chao said in a recent interview. "Even financial services industry professionals do not fully appreciate how much time and effort it takes to put a mutual fund dealership like ACC together."

While he first began developing ACC in April, 2014, we only received final Mutual Fund Dealer Association of Canada (MFDA) approval to open the company's doors in June, 2015, 15 months later.

"I'll be honest with you," Andrew said, "There were some weeks there when I wondered if it was ever going to happen." Excluding his wedding day and the births of his three children, he counts the day he finally got MFDA approval, June 23, 2015, as "the happiest day of my life, no question."

Today ACC Global Financial is one of just 89 active mutual fund dealerships in Canada and 58 in Ontario (see [mfda.ca](http://mfda.ca), Member Directory). In fact, ACC was the only mutual fund dealership the MFDA approved in 2015, period, Andrew noted, and the first to be approved in five years. Only two dealerships have been approved since, both in Quebec.

What motivated Andrew to set up his own shop after 18 successful years in the Canadian financial services industry?

"I started out as a weekly contract employee for a major bank," Andrew said. "I was making \$9.95 an hour calling clients about their accounts. Within five years, I was a regional sales manager for a major fund company. I have worked for some great companies over the

years, it's true." But everywhere he went, Andrew said, he kept seeing the same thing: "A lot of retail-client needs just weren't being met."

The clients whose needs were being underserved may not have had six or seven-figure investment portfolios, Andrew said, but they did have money to invest. "I created ACC Global Financial to serve those people."

Today ACC is a multi-faceted financial services company that helps its clients enjoy a debt-free lifestyle, save tax, invest expertly, resolve career issues, become self-employed and much more. "The nine financial advisors we have on staff have more than 100 years' experience between them." "We are also a diverse company, which means we can conduct business in eleven different languages – Arabic, Cantonese, English, Gujarati, Mandarin, Hindi, Konkani, Marathi, Spanish, Tamil, and Urdu."

Based in Markham, Ontario, ACC has clients who have come to Canada from all over the world. "We work 24/7 for them. We are always just a phone call or an email away."

ACC has three main goals, "We want to preserve our clients' capital, we want to grow that capital – and we want to do so in a thoughtful, conservative manner that allows our clients to sleep soundly at night."

Anyone who wants to learn more about how ACC can help them achieve their financial goals should contact the company directly. "Call us or email us and one of our advisors will get back to you same day, I guarantee it."

Telephone: (416) 855-1575

Fax: 1 (888) 668-1652

Email: [admin@accglobalfinancial.com](mailto:admin@accglobalfinancial.com)

Any prospective client who wants more information can arrange to have a free consultation with an ACC advisor at the company's head office:

ACC Global Financial  
60 Centurian Drive Suite 202  
Markham, Ontario  
L39 3R2

Finally, "If you want us to come to you, we're happy to do that, too. Just give us a call."

ACC Global Financial  
An MFDA Approved Dealership

At ACC, our goal is to help you achieve your goals.